

So Much Paper, So Little Time!

The Borska Group, a strategy-consulting firm that assists companies in the engineering, construction, energy, defense and healthcare industries had difficulties tracking and managing the flow of contracts and paperwork on multiple projects. The very dynamic nature of their services necessitates detailed engagement letters and proposals specifying scope of work, budgets and schedules. As engagements progress, one of the issues facing the company was how to stay on top of and track frequent changes to so many different types of documents? Formal contract revisions need to be approved and transmitted quickly without losing days waiting for the paperwork to be signed and returned. Due to the time consuming nature of faxing, printing, mailing and tracking paper documents associated with each engagement, The Borska Group turned to Recombo for help.

With Recombo WAYPOINT, The Borska Group now has a secure, reliable and scalable tool to digitally manage documentation and help the organization meet its customer's needs for rapid document delivery and execution. Additionally, WAYPOINT provides The Borska Group with the highest caliber of security, document integrity and functionality. By collecting digital signatures on contracts, corporate policies, change orders, notifications and other critical internal and external communication, WAYPOINT eliminates the administration on each file and removes the hassle of chasing and tracking paper documents, saving The Borska Group time and money while providing a value added service for their clients.

Today, projects across many industries spanning the country are managed using Recombo WAYPOINT. With slow contract cycles eliminated, speed of execution and real time reporting has made a big difference for The Borska Group. "Now we are secure in the knowledge that should any of our contract documentation ever come into question, WAYPOINT provides us with a full, irrefutable audit trail showing time stamp, sign-off and all client interaction with the document," said Paul Wyman, principal of The Borska Group. "Now we can spend the time on servicing our clients instead of searching for the latest version of the contract documents."

Recombo. Start Digital, End Digital.